

The background of the entire page is a photograph of a person standing on the edge of a dark, rocky cliff. The person is looking out over a vast, hazy mountain valley with rolling hills and dense forests. The sky is a pale, clear blue. The overall mood is one of achievement and reaching a high point.

# EQUIPPED *TO REACH* THE TOP

ENGINEERING  
PROJECT MANAGEMENT

[coronprojects.co.uk](http://coronprojects.co.uk)



# THE CORON BACKPACK

**We bridge the gaps in Engineering Project Management using the Coron Backpack to transform contract delivery.**

It is a sad fact that a large percentage of engineering projects suffer delays and go over budget, draining resources and missing major milestones. Project managers cope with poor communication, lack of structure, resourcing issues, missed opportunities or a lack of direction. At Coron, we provide our clients with structured project support to alter those outcomes and realise the project benefits.

We constantly look outward to new, improved ways of working. This innovative and adaptable approach,

incorporating the latest technologies and tools, empowers busy leaders to pursue successful projects and outcomes.

Tackling the day-to-day challenges of delivering a project can feel like climbing a mountain without the correct equipment, knowledge, support and strategy. That's why the team at Coron have combined their technical and commercial competencies with a wide range of proven leadership and project management skills, into the Coron backpack.

The backpack offers tools and methodology designed for success in the engineering project management space.





## The Coron Backpack

Projects can be tough, but you don't have to manage the complexities alone. Having the right people with the right expertise and the right systems in place is key to success.

We use the **C.O.R.O.N.** methodology to underpin our bespoke project management services. Whichever service you need, it will encapsulate five important elements of effective project management.

- C** - Communication
- O** - Organisation
- R** - Resources
- O** - Opportunities
- N** - Navigation

We can provide all of the necessary elements of successful project management delivery, whether on a flexible, part-time or project-specific basis, whichever suits the business and, more importantly, the project. With our Coron backpack, your project will benefit from:

### Improved Communication:

Giving all stakeholders clear, consistent, and timely information to make informed decisions, reduce misunderstandings, and improve team morale.

### Enhanced Organisation:

Ensuring that projects are well-structured and that roles and responsibilities are clearly defined helps to streamline processes, enhance coordination among team members and improve efficiency.

### Well-allocated Resources:

Optimising the use of all resources, including human, financial, and technical involves strategic planning to maximise productivity and reduce costs.

### More Opportunities:

Performing regular reviews to reassess the project environment and adapt strategies to identify and seize opportunities that lead to project enhancements, innovations, or cost savings.

### Confident Navigation:

Guiding the project commercially while handling any issues managing risks, problem-solving, and making strategic adjustments, to keep the project delivery / milestones on track.

When you go on a hike, your backpack contains tools and supplies that reflect the hike's duration and the difficulties you expect to encounter. For a day's walking on a gentle incline, you may only need to pack food and drink, your waterproofs and map. However, a week's climbing expedition in alpine terrain will entail many more challenges and obstacles and the kit in your backpack will reflect how you plan to overcome each situation. Similarly, at Coron, the services we offer reflect the level of difficulty that your project will present.

Our carefully selected team has the skill set, practical knowledge and back-up support to provide comprehensive and structured support across all facets of project management, including assuming full responsibility for the project.

## Coron Project Management Services

**Ascent** - project management for large engineering contracts

**Pathfinder** - project management community

**Base Camp** - mentoring for project managers

**Scale** - expert support for large engineering projects

# #PeakPerformance



# ASCENT

## THE MOMENTUM WHEEL

*Making it happen for your projects*

**Giving your project the momentum it needs. Coron Projects provide project management support for the swift and effective delivery of larger engineering contracts by**

- Leveraging partnerships to find senior personnel
- Managing projects remotely
- Implementing good communication, effective reporting and monitoring

Our Ascent service addresses a lack of resources and expertise in engineering projects with professionals

who have the skills to take the load off your shoulders and propel your project forwards and upwards. When you work with Coron, you have access to a multi-layered service where you're gaining the experience of people who have project director and commercial management experience, on top of project management. We will empower your team through training and development, enhancing their capabilities to manage future projects independently.

Our Ascent strategic service can lead to significant cost savings by avoiding overruns, reducing inefficiencies, and preventing costly errors, always

ensuring that investments are optimised and project forecasts are adhered to more closely.

**Advanced Expertise** Ascent provides access to specialised knowledge and comprehensive tools that may not be available internally, filling gaps in expertise and offering new perspectives that can significantly improve project outcomes.

**Complementary Approach** Ascent is designed to complement and enhance existing internal capabilities. Our team works alongside your staff

to boost their productivity and enrich their project management skills.

**Strategic Support** Ascent offers commercial expertise and fresh insights to refine project approaches and drive innovation within internal teams.

Our carefully selected team has the skill set, practical knowledge and back-up support to make the project successful. And if you need a consultant to coach your team, we are ready to add that value to your organisation.



Working through our Momentum Wheel is a structured approach that brings power and pace to all your projects while implementing the necessary infrastructure to help you manage future projects.

### 1. Project Briefing

Listening to your challenges, understanding your perspective of the scope and agreeing the work.

### 2. Contracting

Making sure the legals are all in place and agreed. We'll review the project contracts to ensure our proposal suits what you and the end-client need.

### 3. Mapping

Planning the journey as a team and ensuring that everyone is agreed on overall expectations.

### 4. Actions

Ensuring the roles and responsibilities are allocated with the necessary accountabilities in place.

### 5. Stakeholder Alignment

Ensuring that all the stakeholders are well-informed and teams are aligned from top to bottom.

### 6. Delivery

Co-ordinating the delivery with regular stand-ups ensure we make progress to completion.

### 7. Review

Measuring performance, timings, budgets, resources, maximised or to be improved.

### 8. Transition

Handing the project over and ensuring that the internal team is ready and has the resources in place to push it over the line.



Project management can be a world of stresses, strains and unknowns. We'll take that burden from you with project management support or fully managed services so you can enjoy:

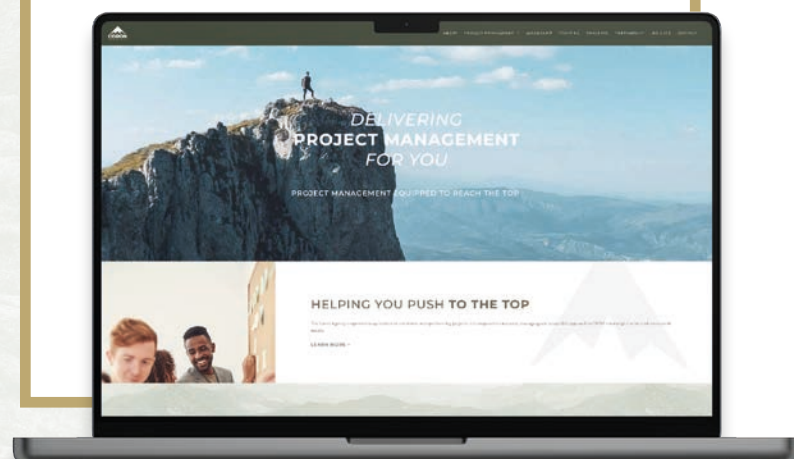
- Clearly defined deliverables
- Well defined roles and responsibilities
- Effective communication and reporting
- Stakeholder alignment
- Improved project outcomes

We'll work as an extension of your organisation's leadership team to ease the burden on you as a busy business leader.

*“Giving all stakeholders clear, consistent, and timely information to make informed decisions.”*

Get started today

[coronprojects.co.uk](https://coronprojects.co.uk)



# CASE STUDY

## Improved Communication with Coron Project Management Services

**Looking at why our clients hire us, it's quite often because they need to replace a project manager when the project is already live and busy. This was true for our engineering client.**

When they first talked to us, they had secured a major contract with a utilities company to provide a range of electrical services for a large asset refurbishment project in the UK. Within the contract framework, they were being directed by the end-client's engineering consultants who were integrating their designs with the other engineering works. The engineering consultant was managing the overall programme and a project structure which required continuous and clear communications. The collaboration across multiple contractors was intended to create flexibility and commercial resilience for the end-client to achieve their overall programme deliverables. However, the complexity of the relationships meant our client's project team spent a disproportionate amount of time liaising with their external stakeholders to develop the project plans.

The nature of the contract meant our client had to submit proposals for the next stages to draw down work from the framework. This approach caused uncertainty for our client as they weren't guaranteed to win these call-offs. It also took considerable integrated planning effort to forecast ahead while the engineers were still progressing with the design outputs for the live milestones. This led to frequent changes, and meant our client's project management office needed more time liaising internally with the engineering team to manage variations and report back to the leadership team to ensure all resources were focused on the priorities. So, the client began to seek ways to create additional planning capacity to support the project manager.

### **Their challenges were:**

- Multiple lines of communication between the project office, client stakeholders and the engineering consultant
- Tracking design progress and reporting commercial performance for each contract phase
- Forecasting the engineering design outputs to draw down contract works
- Limits to the planning capacity of the Project Management Office (PMO)

### **Integrated Planning**

Given our experience of integrated project management and planning, our client hired us to bolster and support the project team. We immediately recognised some disconnects between the commercial reporting and the progress being made by the engineering team. Our goals were to improve the commercial connection internally for our client and raise the visibility of the integrated planning challenges, so we could solve them with the end-client's programme management team. When the project manager unexpectedly left our client's organisation, we were able to step into the lead project management role and cover the gap.

As our client's trust in us has grown, we've been able to step in and manage any changes or roadblocks that could've caused contract disputes or delays. This led to an increase in the overall contract value for our client because we proved to the end-client that there was work that our client had completed that had not been claimed and that we were ready – with a robust plan – for the next stages of work.

### **Results with Coron Projects leading the PMO**

With our focus on developing great communications both internally for our client and externally with their programme stakeholders, we have gone into the second phase of the project with several positive outcomes already showing:

- We increased the visibility of the project plans with the internal stakeholders, offering assurance to the leadership that commercial aspects were being closely monitored.
- We improved the variation process to get change management under control with the engineering team.
- We provided confidence to the end-client that our client had the capability to manage their part in this programme, integrate with the wider planning function for all contractors and deliver the work.
- We grew the overall value of the contract by helping our client be ready to draw down more work ahead of other contractors.

If you'd like to achieve results like these, do come and talk to us about the challenges in your project management office. We offer a half-day consultation to advise on changes to help more project leaders manage the ever-shifting load of time, budget and resource.

# PATHFINDER

## THE TRACTION TRIANGLE



*Membership for Project People*

### Cause

Project management can be a lonely journey, and although it is very rewarding when things go according to plan, it is stressful when they don't. Our community of project management professionals share expertise and experience, empowering and supporting each other along the way.

### Clarity

Our Traction Triangle represents associate professionals working in engineering, construction, oil and gas, water and wastewater, facilities management, tidal energy, combined heat and power (CHP) and liquefied natural gas (LNG) sectors as well as in renewables/net zero.

### Confidence

Our community is creating a wealth of information, giving each project manager insights to get ahead. Being part of a group that already knows the territory

will help you avoid some of the pitfalls and map out the future.

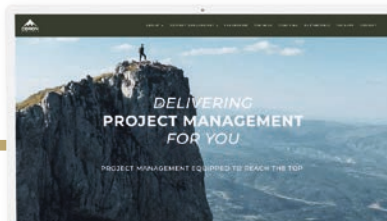
With us you can make a difference. We'll give you access to Coron best practice via

- Discussion forums
- Expert workshops.
- Freelance project management meet-ups

Reach out today! There's a whole new world waiting for you... one that will build you up, push you forward.

Get started today

[coronprojects.co.uk](https://coronprojects.co.uk)



# PARTNER PROFILE

## ELITE PLANNING SOLUTIONS LIMITED

**To support Coron Projects' delivery, we collaborate with partner project managers and consultant planners. Their backgrounds add to the diversity of the team, giving us a breadth of expertise which we bring into all our client projects.**

### About Simon Jones

While studying Aerospace Business Systems, Simon found a sandwich placement at a power station, designing and implementing outage planning systems. He remained in the power industry for several more years before moving into rail and transport, and latterly, shifted into electrical engineering. He says, "I've always enjoyed engineering project planning and I learned a lot from my boss who mentored me when I was looking at complex planning scenarios. It's a people-centric job, entirely reliant on building relationships with others and good communication." Working with Elite's clients, Simon would typically be hired by an agency to fill a resource gap. His skill is viewing the planning needs and resources across a portfolio of projects. He reviews the terms of the contract to establish the scope of work and then meets with the delivery teams to develop the detailed schedule behind the programme of works.

### Collaborating with Coron Projects

Simon originally met Gerwyn when Gerwyn was appointed as lead project manager on a programme where Simon was handling the planning. They rapidly realised they could smooth out any timing or resource issues together and shared a mutual passion for building best practice. While attending a project management conference, Gerwyn voiced the values

which Coron focus on and how their relationships with clients work. Simon partnered with Coron on their next project, providing the integrated engineering project planning expertise the client needed. Simon recalls, "I found it refreshing to see how client-focused Coron was, quickly seeking all the input about the contractual obligations of a project then turning that into practical steps and finding the right solutions."

### Teamwork and efficient information management systems

Coron Projects works with clients to look at the bigger picture and see whether planning can be done more strategically, offering sustained value. This blends well with Simon's approach where he'll review plans across a whole portfolio and create as much transparency as possible for all stakeholders. He notes, "Coron ensures the right information flows between the clients and their end-clients which improves the communication on complex engineering procurement construction projects. As a team we all use document collaboration tools and have an excellent process for recording everything. Having better processes means we stay efficient and can provide engineering project planning service over and above the customer's requirements. I benefit from the team's combined experience and working with Gerwyn has shifted my approach to ask more questions. I now seek to understand the specifics of what they want, how important that is and the root cause of those requirements – in case we can provide something different and over and above what they think they wanted. I love the variety and flexibility of working with Coron or Elite's direct clients as Coron is incredibly supportive to help achieve a good work-life balance."

# BASE CAMP

## THE SENSE STAR

*Mentoring for your Project Leaders and Teams*

### Coaching and Consultancy

**We understand the climate and conditions of project management, which is why we offer leadership and guidance to navigate you toward your ultimate goal. Perfect for project managers stepping out into a new project pathway or for those who have reached a crossroads in a project and need expert advice.**

Address the feelings of overwhelm in engineering project management with mentoring using our Sense Star to keep you on track. Stay sensitive to your own needs and the demands of others. Win the quest to be the best!

Our sense check rates how a project is unfolding. Even when emotions are running high and things aren't going to plan, we can check in and work with you to help you to deliver that project.

**Touch – Person** – Touching base with you. Gauge how you are feeling in relation to the project and the team.

**Sight – Perspective** – Keeping the vision in front of you. Giving you perspective, celebrating wins and learning the lessons in the midst of challenges. Helping you to win and learn rather than win and lose.

**Smell – Performance** – Ensuring the team are performing. The focus here is to make sure that everything smells of roses. We look for progress rather than perfection and address problems head on.

**Listen – Proactive** – Are we actively hearing and satisfying our client's needs? Ensuring communication is clear and concise as we pro-actively look out for what is up ahead. The environment and elements can shift and force change.

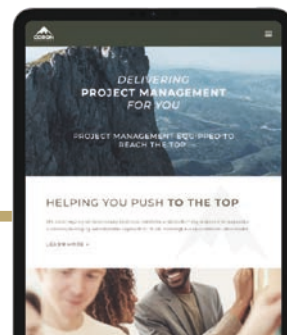
**Taste – Pace** – Ensuring that we reach our goals and celebrate success together Making sure we are making the necessary progress to keep pace with expectations as well as recognising everyone's efforts along the journey.

When you are bombarded with expectations and demands you can lose sense of what is necessary. We help you to remain sensitive to every stake-holder's requirements while working with you to get things done.

Get in touch to talk through your challenges and we'll work with you to overcome them.

Get started today

[coronprojects.co.uk](https://coronprojects.co.uk)



# SCALE

## THE EDUCATION ACCELERATOR

*Masterminding  
your Projects  
and Business*



Scaling under pressure can be frustrating. At Coron, we bring expertise in people, procurement, processes, and profit to elite business leaders. We meet monthly to ensure all key elements are in place to prepare, plan, and build elite projects, helping you scale confidently.

### The Education Accelerator

Join the best in class to tackle sustainable scaling. The Education Accelerator equips leaders with the tools to accelerate growth and scale operations. We help fine-tune your strategies for faster, further progress.

### Our Focus

We focus on five keys to success, meeting monthly with top minds to elevate your projects.

**Leadership:** Implement vision with the right tools and techniques to minimise your stressors.

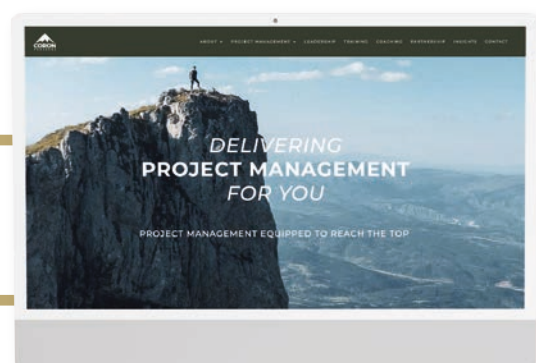
**Staff:** Create elite teams with the best appointments and high-performance strategies.

**Procurement:** Build a strong supply chain with the right partners to deliver according to your values.

**Sustainability:** Develop goals to reduce your carbon impact, learn about B-Corp for people, purpose and planet.

**Profit:** Share best practice on how to maximize opportunities for profitability.

Discuss your challenges, and we'll help you overcome them  
[coronprojects.co.uk](https://coronprojects.co.uk)





**#PeakPerformance**

[coronprojects.co.uk](http://coronprojects.co.uk)